



potatoes
aartappels **SA**

Production & Marketing report

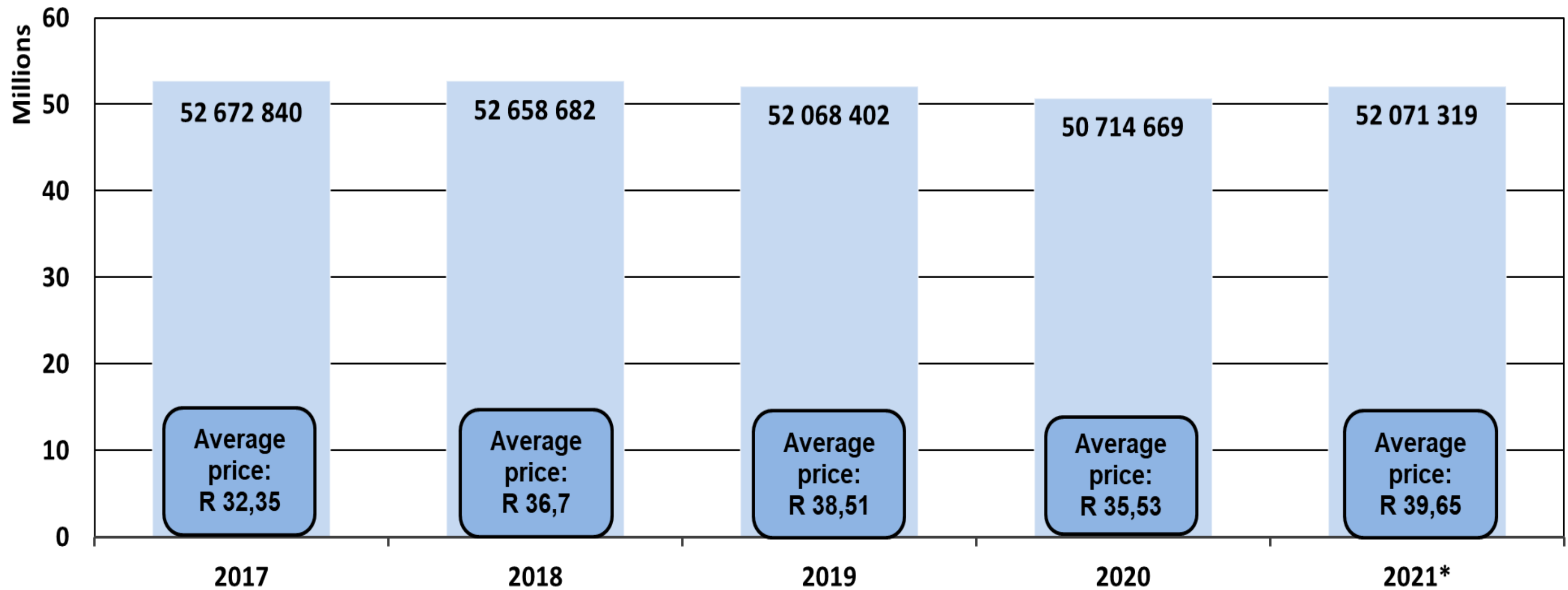
JUNE 2021



Current situation on the markets

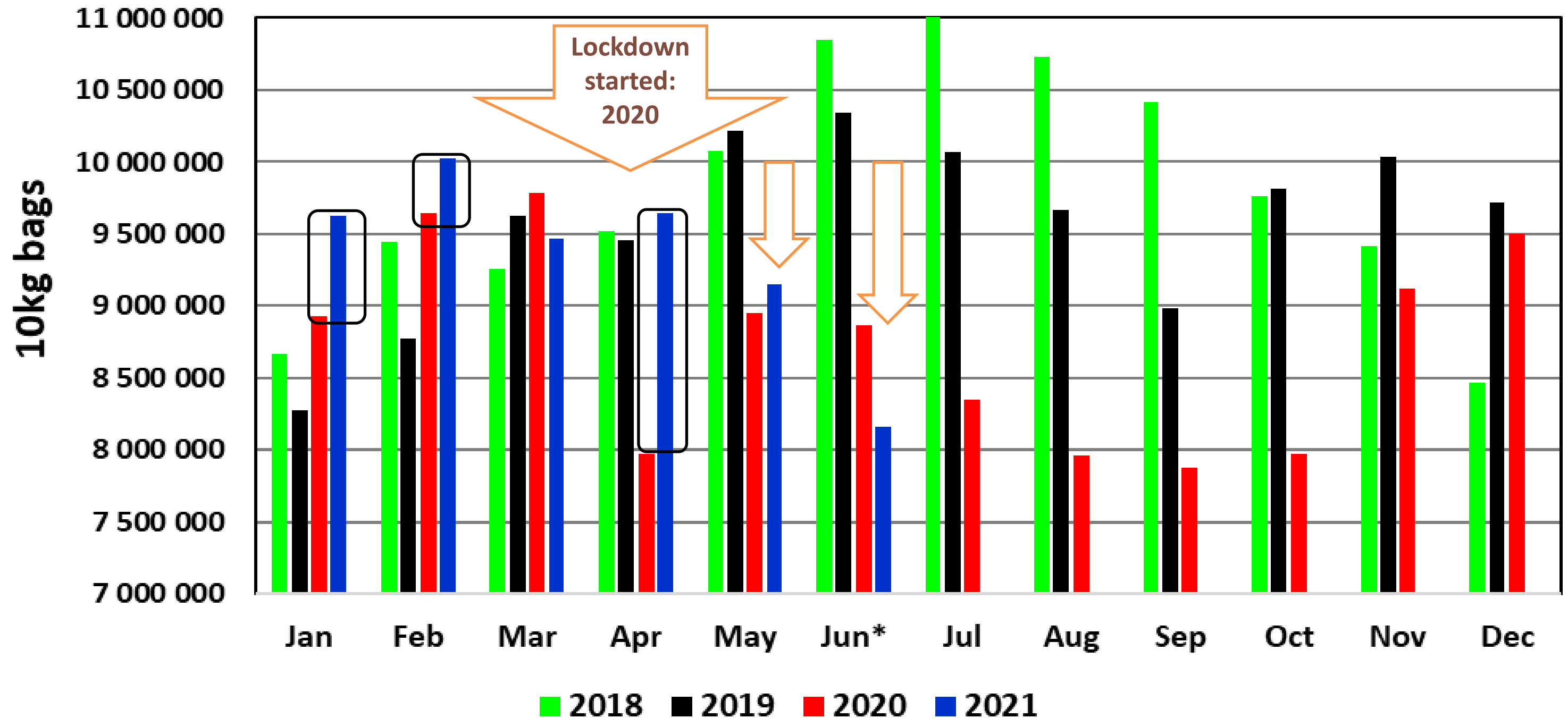
Cumulative total number of 10 kg bags sold on markets:

First 24 weeks of each year



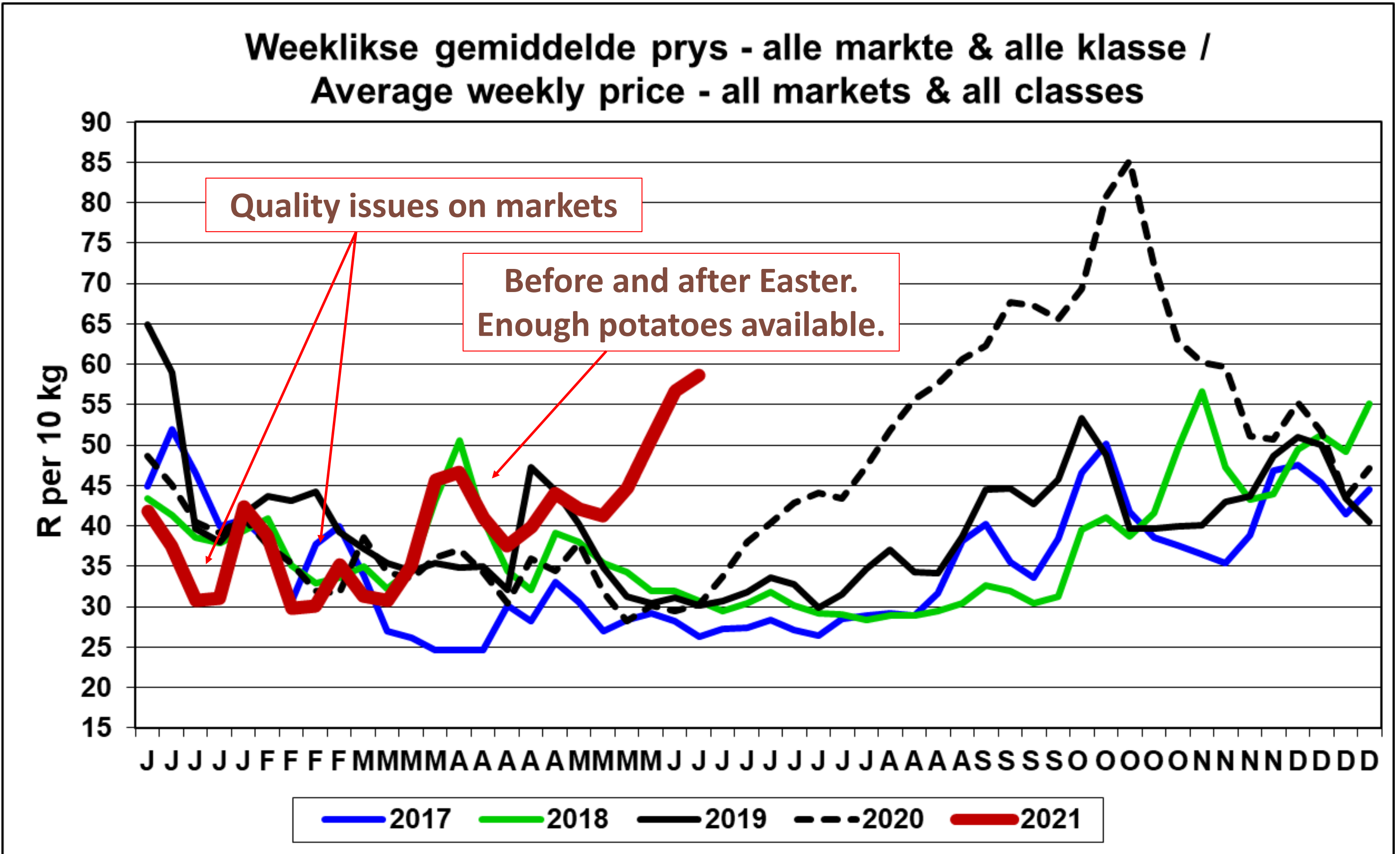
- From January until middle of June 2021 about 1,4 million bags more were sold than a year ago. Record volumes were sold during January, February & April.

Monthly sales volumes on markets: 2018, 2019 , 2020 & 2021



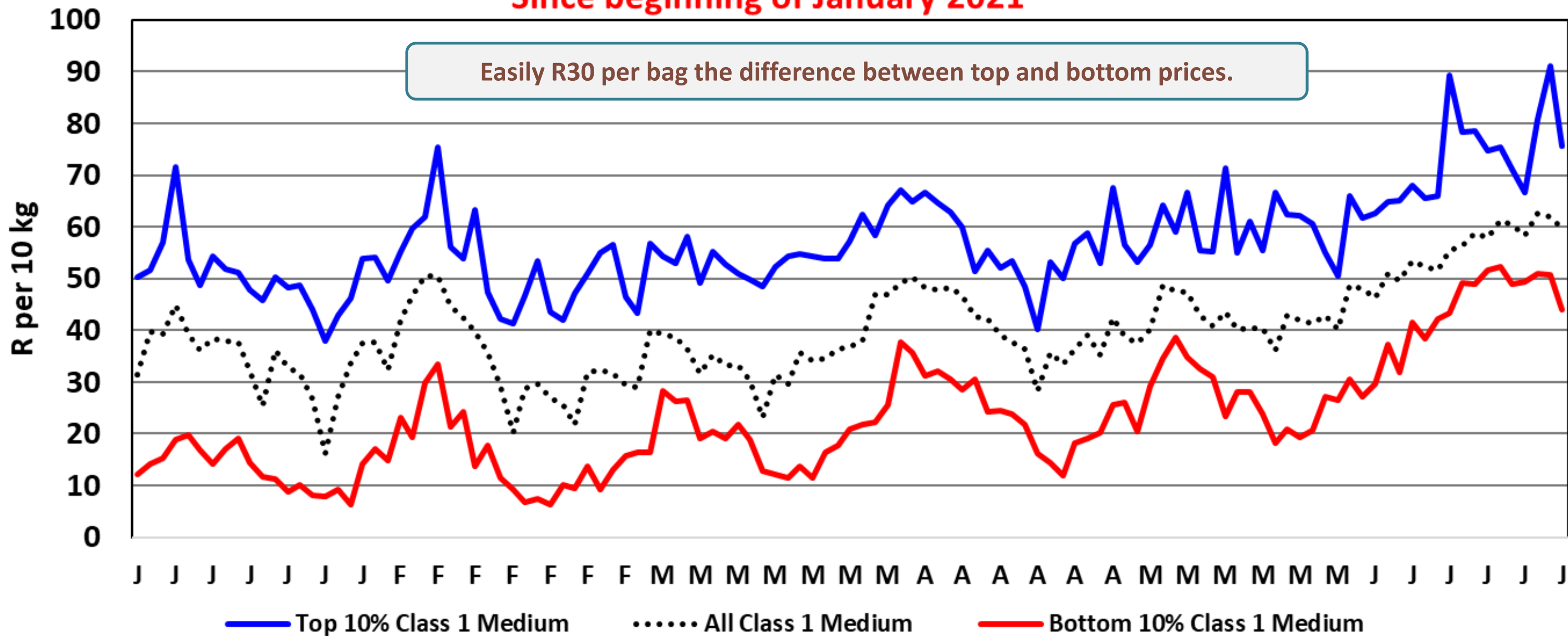
- Record volumes were sold during January, February & April.
- Volumes for May & June are down. A reason is the excessive rains experienced during the beginning of the year.

Potato prices (weekly): Comparison



Class 1 Medium: Top versus Bottom prices

Jhb market daily: Top 10% versus Bottom 10 % prices - Class 1 Medium
Since beginning of January 2021

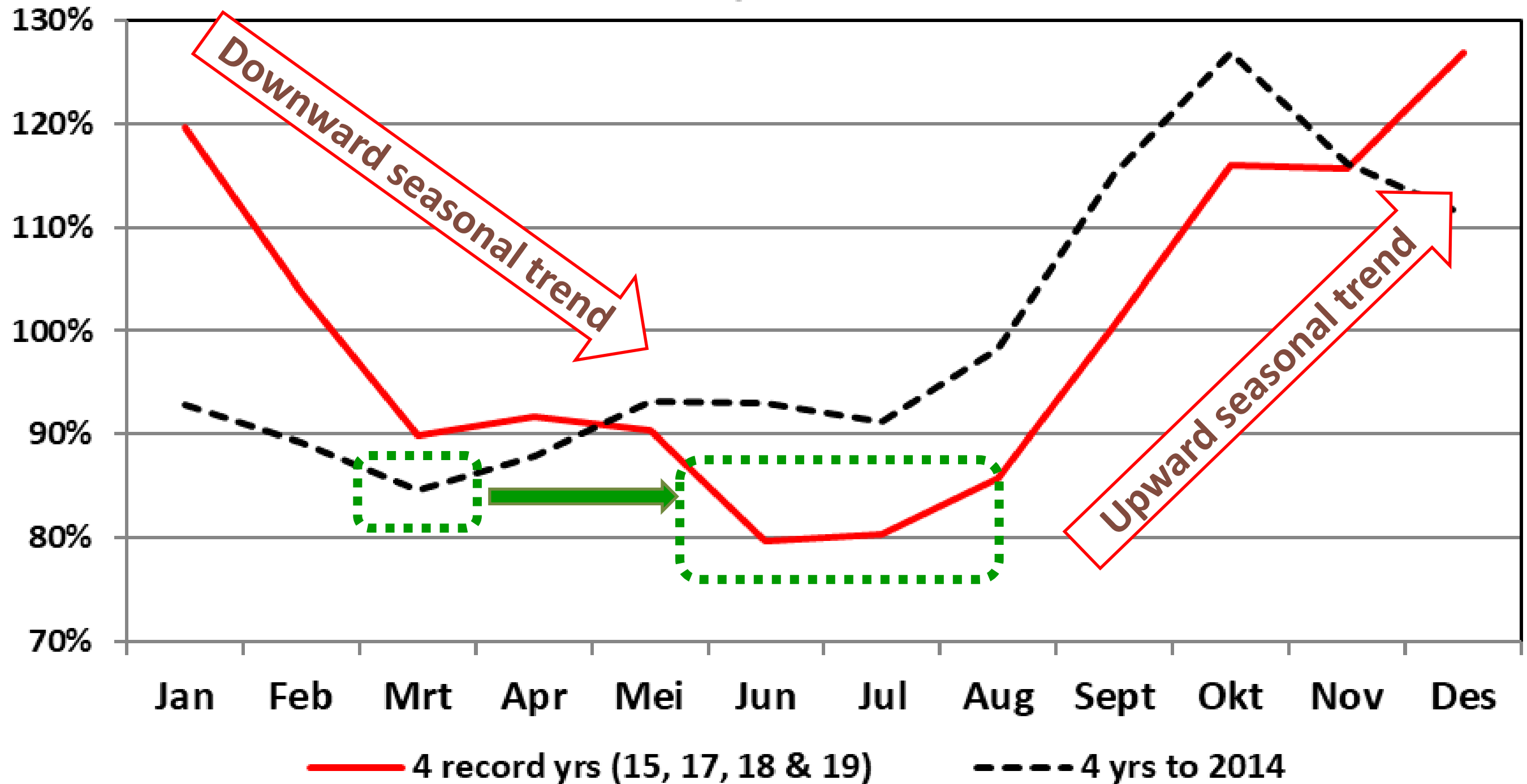


- Class 1 Medium: easily 40% to 45% of all sales on markets

Side-ways movement in Class 1 Medium prices

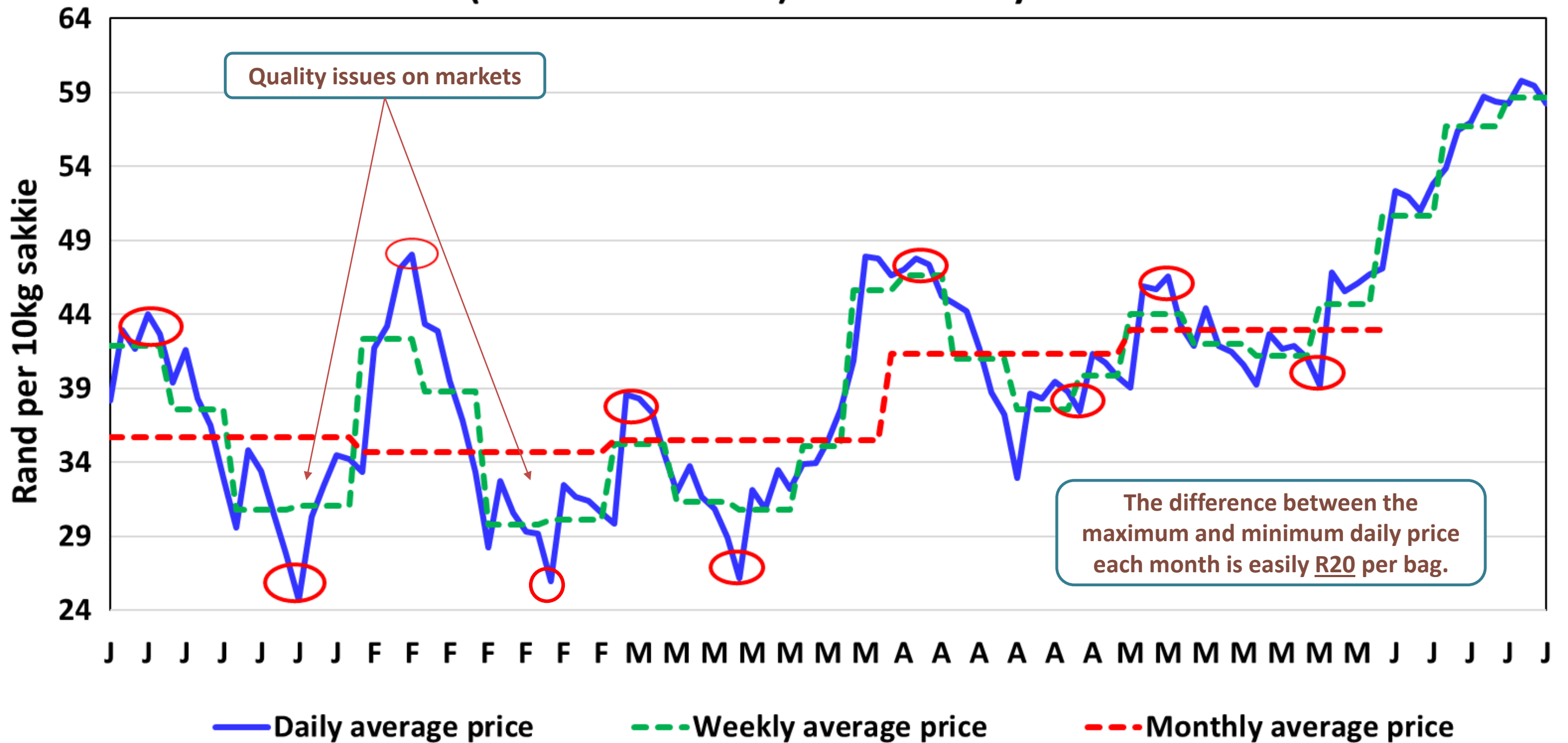
Price movements within a year

Seasonal price trend



- Lowest price within a year: A movement away from March (see green arrow)
- Is a new trend developing? See previous slides. What can change the trend?
 - Higher rainfall in summer, colder winters & a shift in hectares planted

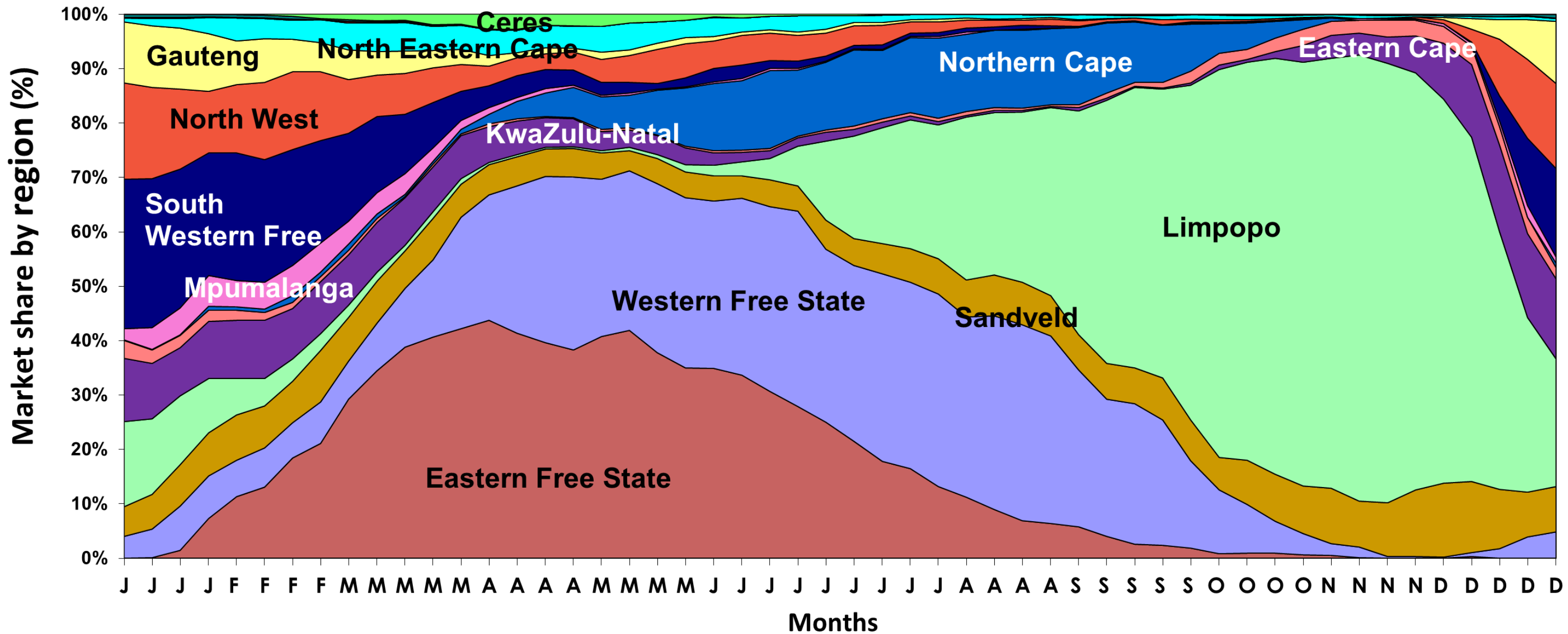
Price volatility on markets - daily, weekly and monthly average prices (all classes & sizes) since January 2021



- Price volatility, as seen above, is characteristic of wetter summer months (see especially January & February). The last few years drier summer months have been experienced which resulted in relatively low price volatilities.

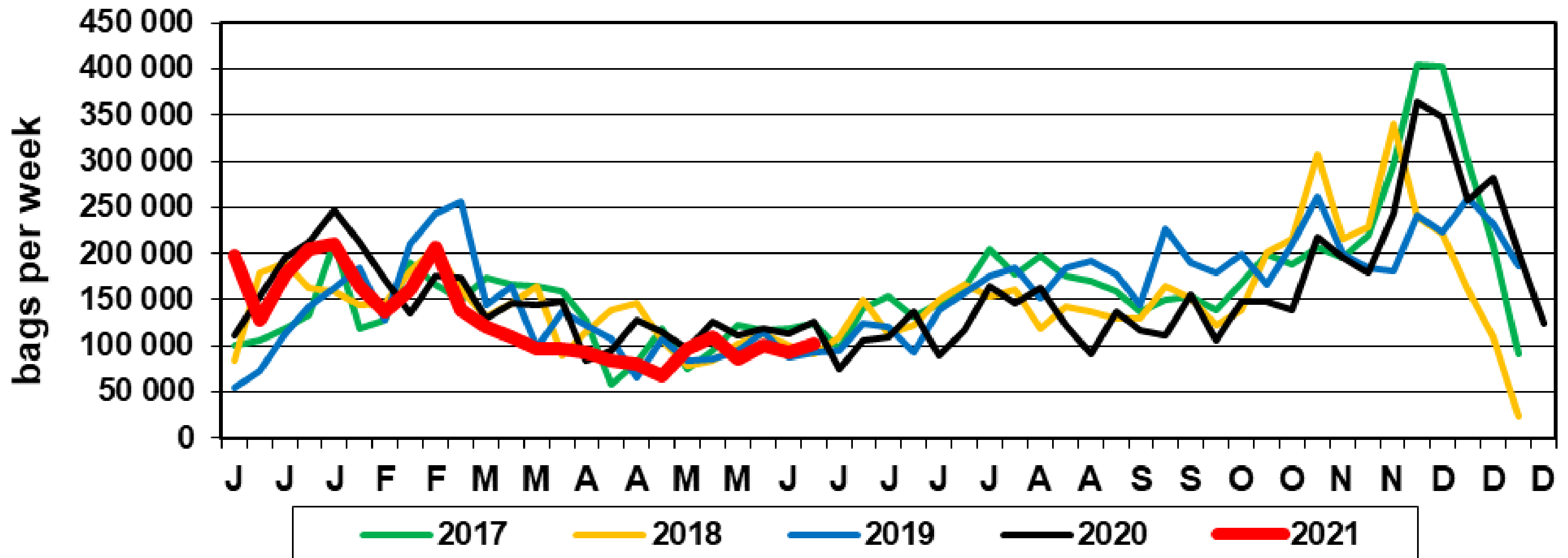
Regions - marketing

Market share of regions on fresh produce markets (2017 - 2020)



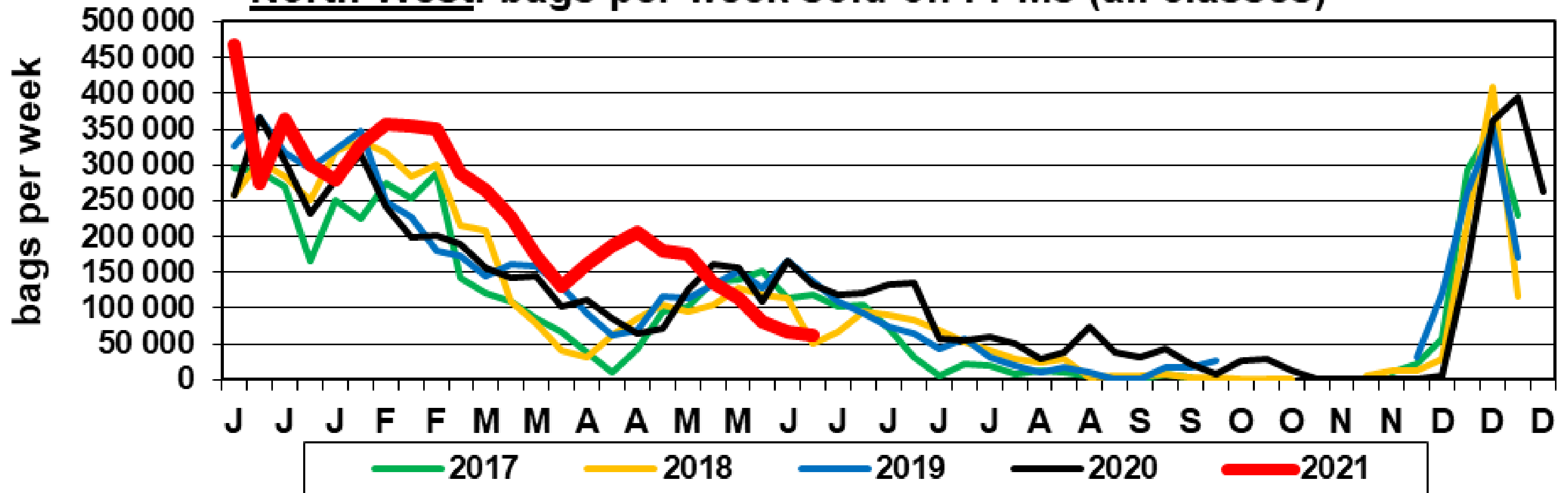
Sandveld:

Sandveld: bags per week sold on FPMs (all classes)



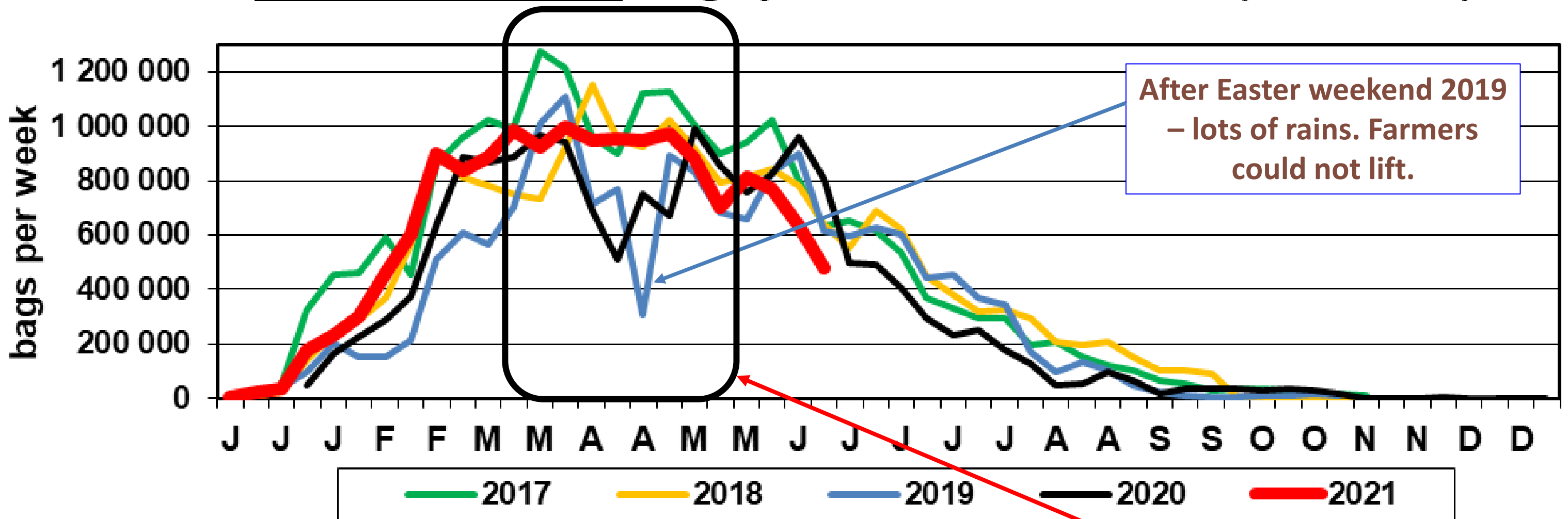
North West:

North West: bags per week sold on FPMs (all classes)



- **1,2 million bags more to markets than a year ago**

Eastern Free State: bags per week sold on FPMs (all classes)

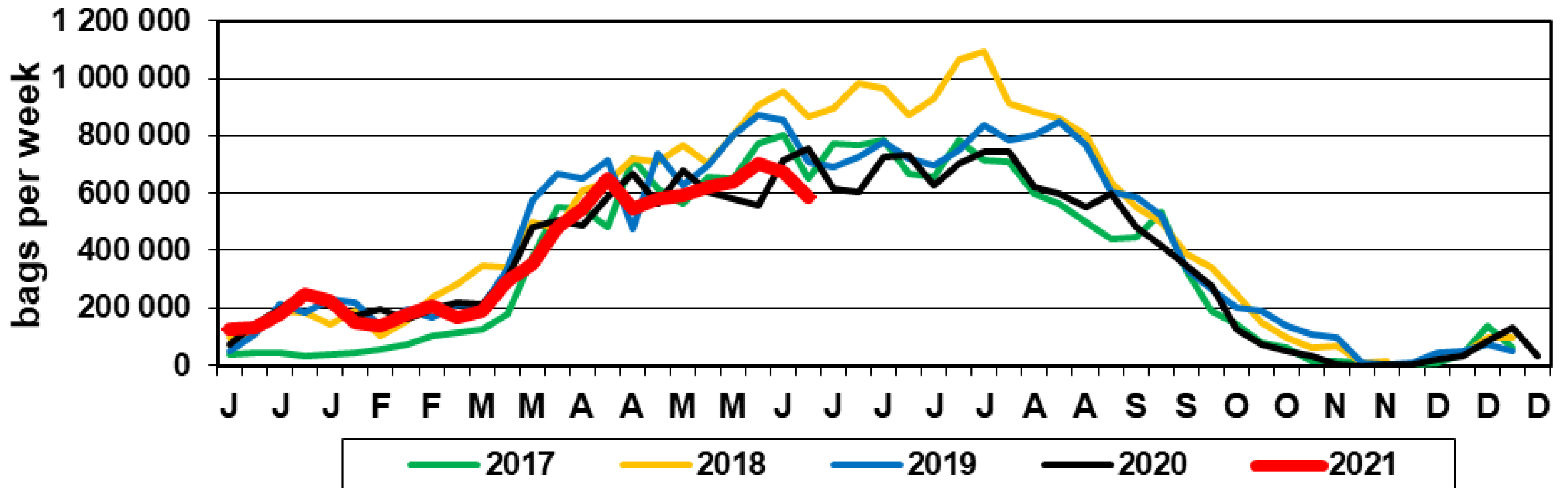


- **Very good rains till December**
- **Plenty of rains during January**

2020: Lots of bags marketed directly, more than usual.

Western Free State:

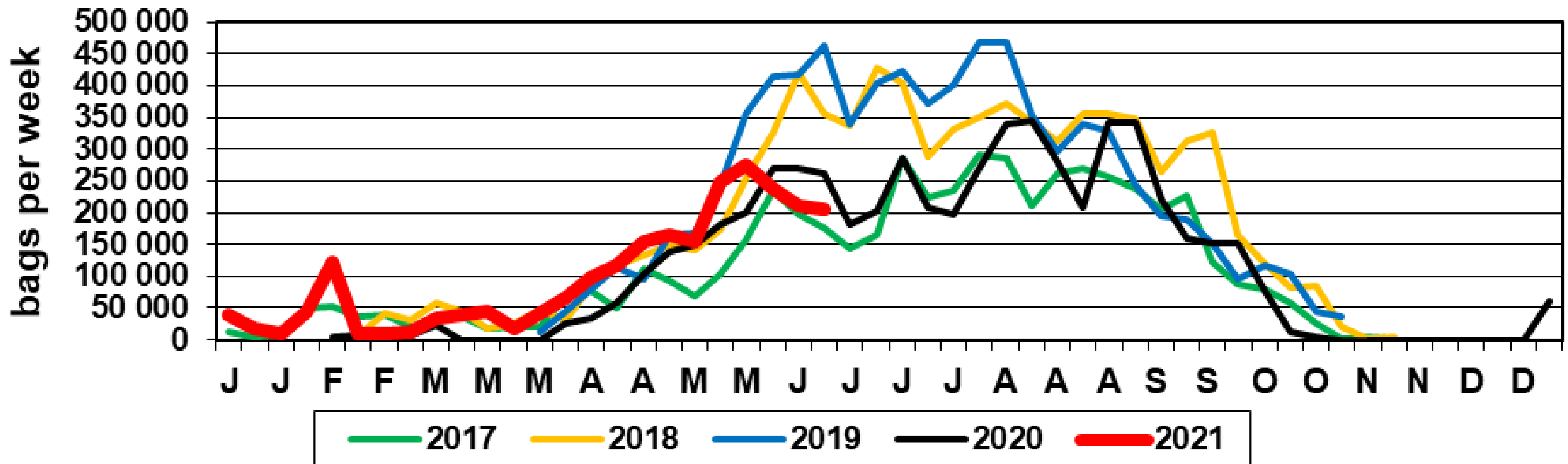
Western Free State: bags per week sold on FPMs (all classes)



- **2021: Plenty of rains during January**

Northern Cape:

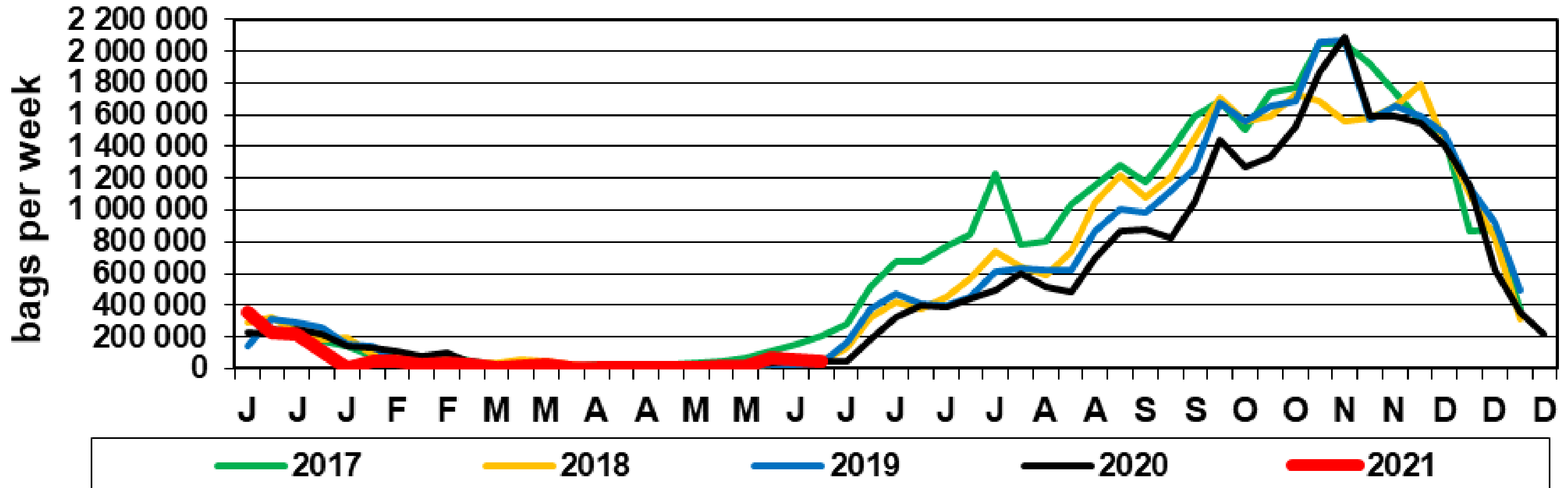
Northern Cape: bags per week sold on FPMs (all classes)



- **May till October 2020:**
 - 2,2 million less bags to markets
 - Less hectares were planted in 2020
- **2021: +/- same hectares planted than last year**

Limpopo

Limpopo: bags per week sold on FPMs (all classes)



- **2020:** a relatively cold winter
- **2021:** the first Limpopo potatoes have already reached the markets